

SkillsUSA Arizona

Affiliation Membership 2009-2010

Opportunities for programs, schools and districts to allow all students to experience the benefits of joining SkillsUSA.

connected



prepared

educated

motivated

skilled

involved

respected

SkillsUSA IS A PARTNERSHIP OF STUDENTS, TEACHERS AND INDUSTRY, WORKING TOGETHER, TO ENSURE AMERICA HAS A SKILLED WORKFORCE. WE HELP EVERY STUDENT TO EXCEL.

WWW.AZSKILLSUSA.ORG



SkillsUSA
ARIZONA



PROGRAM AFFILIATION 2009-2010

PHILOSOPHY OF THE SKILLSUSA ARIZONA PROGRAM AFFILIATION

- Joining and participating in Career and Technical Student Organization (CTSO) activities helps students develop additional employability skills that cannot be duplicated at the classroom level. Therefore all students enrolled in your program should join.
- Students understand the role and importance of “professional associations” in America’s workforce.
- By combining SkillsUSA affiliation, SkillsUSA curricula, classroom instruction, conference participation and the State of Arizona standards (for each specific program), students receive a well-rounded educational experience that leads to higher career satisfaction rates, significantly decreased drop-out rates and overall higher grade point averages.
- Teachers have many networking and professional development opportunities at local, state and national levels.
- Students and teachers benefit from curricula, leadership and skill development experiences that enhance the State of Arizona’s, Career and Technical Education Division’s program standards.

PLAN OPTIONS

The Basic Membership of the Program Affiliation Plan offers three options:

- Program Affiliation:** The student enrollment from the previous school-year (unless current enrollment is available) determines the fee structure that is charged for this year. All enrolled students in your program become SkillsUSA members. The school pays a flat affiliation fee. There is no need to collect individual dues.
- School Affiliation:** All students enrolled in eligible career and technical, skilled and service occupations programs join SkillsUSA and the fee is based on student enrollment from the previous school-year (unless current enrollment is available). The administration agrees to promote SkillsUSA as an integral part of the technical curriculum.
- District Affiliation:** For a flat fee in a single school district, all students enrolled in eligible technical, skilled and service occupations programs join SkillsUSA under a district agreement and fee based on student enrollment from the previous school year (unless current enrollment is available).



AFFILIATION SUCCESS PLAN

A successfully integrated career and technical student organization includes teacher training, student engagement and administration support. In order to affiliate with this plan, the following areas must be addressed.

SCHOOL RESPONSIBILITIES

- Professional members (teachers and administrators) will pay the regular dues rate of \$19 per person.
- Each student will be listed on the roster accompanying this agreement.
- Advisors are encouraged to attend at least one teacher training seminar in order to be more effective at utilizing SkillsUSA to the State of Arizona's, Career and Technical Education Division's program standards.
- By November 15, the district/school will submit a roster for each program (divided by Advisor, by School and by District)



ADVISOR RESPONSIBILITIES

- Advisors will facilitate their students' development of a Constitution & Bylaws and a Program of Work by November 15, for each program area, and submit it to the SkillsUSA—Arizona office.
- Students and Advisors will participate in leadership and skills development conferences in order to prepare students for workforce success.
- A student roster will be submitted for each affiliated program to a school/district representative and will be forwarded it to the SkillsUSA—Arizona office as part of this agreement.

SKILLSUSA ARIZONA RESPONSIBILITIES

Teacher Training

- Several options (depending on previous SkillsUSA experience) and dates exist. In most cases the instructor will conduct training at your school. Seminars can include, but are not limited to:
 - Chapter Management (4 hour workshop)
 - Integration of Employability Skills (4 hour or 8 hour workshop)
 - Fundraising (3 hour workshop)
 - Managing a Local/Regional Contest (3 hour workshop)
 - SkillsUSA Resources (1 hour presentation)
 - Professional Development Program implementation

Program of Work

Template for completing and submitting an annual Program of Work will be provided.

Student Training

Assistance with student leadership development through classroom visits from trained state staff. Workshops can include, but are not limited to: Parliamentary Procedure, Public Speaking, Resume Writing, Teamwork and more.

BASIC MEMBERSHIP INCLUDES THE FOLLOWING:

- A subscription to SkillsUSA Champions, the official magazine of SkillsUSA
- 1 set of 7 handbooks per Advisor.
- Chapter visit from state office.
- A chance to learn and practice professional and leadership skills
- Opportunities for scholarships, awards and honors.
- Opportunities to compete in the SkillsUSA Championships at the local, state or national levels
- Access to career resources and contact with industry
- Job contacts and networking opportunities

PROGRAM AFFILIATION PRICING

Pricing is based on every eligible student enrolled in your program, school or district joining SkillsUSA. The Basic Membership fee will allow all students to join.

See next page for complete pricing.

SUPPLEMENTAL PACKAGE PRICING

In addition to the Basic Membership plan, you can add the following supplemental packages in order to achieve additional conference registration savings.

Gold Supplemental Package

Discount	Event	Reg Free	Qty	Total
15%	CMT	\$ 95.00	4	\$ 365.75
15%	FLC	\$ 25.00	8	\$ 196.25
15%	LTC	\$ 155.00	2	\$ 286.75
15%	ASC	\$ 80.00	2	\$ 148.00
TOTAL				\$ 996.75

Silver Supplemental Package

Discount	Event	Reg Free	Qty	Total
10%	CMT	\$ 95.00	2	\$ 180.50
10%	FLC	\$ 25.00	5	\$ 122.50
10%	LTC	\$ 155.00	2	\$ 294.50
TOTAL				\$ 597.50

SUPPLEMENTAL TEACHER PRICING

Pay once per year and attend all conferences.

Teacher Registration to all Conferences

Discount	Event	Reg Free	Qty	Total
15%	CMI	\$ 175.00	1	\$ 148.75
15%	CMT	\$ 95.00	1	\$ 80.75
15%	FLC	\$ 25.00	1	\$ 21.25
15%	LTC	\$ 155.00	1	\$ 131.75
15%	RSC	\$ 20.00	1	\$ 17.00
15%	ASC	\$ 80.00	1	\$ 68.00
TOTAL				\$ 467.50

PROGRAM AFFILIATION BENEFITS

SkillsUSA Arizona offers the Affiliation Plan with the following benefits:

- **Eliminate dues collection.** One fee covers all enrolled students at a single campus. Because these are no individual dues, fees may be paid by the school under curriculum or activity fees in accordance with local or state policy.
- **Eliminate the membership roster form for students.** Advisors can submit their student lists by occupational area (numbered and totaled) without having to complete a membership roster.
- **Save money on conferences.** Optional supplemental packages can be added to this Basic Membership in order to reduce student fee collections and save an additional 10% to 15%.
- **Receive materials designed for the technical educator.** SkillsUSA provides all professional members with teacher's packets, program ideas and professional newsletters.
- **Participate in quality training.** SkillsUSA offers top-notch state and national leadership and skill conferences.
- **Benefit from industry partnerships.** SkillsUSA works to develop meaningful industry partnerships at the national, state and local levels to benefit students in all public career and technical education programs.
- **Have your programs represented at the national level.** SkillsUSA represents the interests of all career and technical students to the federal governments, and by serving on skills standards committees and CTE policy and advisory boards.

PROGRAM AFFILIATION AGREEMENT

By enrolling in the Program Affiliation, I agree to the following:

- **I agree to pay all fees as outlined in this contract**, and to attend the required number of leadership conferences and suggested teacher training seminars.
 - Teachers are recommended to attend a teacher training seminar.
 - Every teacher will have at least 1 student attend the Fall Leadership Conference or Leadership Training Camp.
- **I will implement the SkillsUSA program with all eligible trade, industrial and technical students.** I will form a local SkillsUSA chapter where officers will be elected and a program of work will be planned and carried out.
- **I will integrate SkillsUSA into my program.** I will involve all eligible students. I will provide opportunities for students to participate in SkillsUSA leadership training, conferences or to compete in local, state or national competitions, as appropriate.
- **I will ensure that instructors and administrative staff understand SkillsUSA programs and the proper use of SkillsUSA materials.** If we need training at our school in order to integrate SkillsUSA and PDP into our program, I will contact the state or national office and arrange for the necessary training.

Be sure your school can comply with all of the above terms and conditions before completing this contract.

PROGRAM AFFILIATION PRICING

Pricing is based on **every** eligible student enrolled in your program, school or district joining SkillsUSA. The Basic Membership fee will allow all students to join.

% Discount	Number of Members	Total
15%	up to 25	\$ 276
15%	26 -50	\$ 553
15%	51 -75	\$ 829
15%	76 - 100	\$ 1,105
15%	101 - 125	\$ 1,381
15%	126 - 150	\$ 1,658
15%	151 - 175	\$ 1,934
15%	176 - 200	\$ 2,210
20%	201 - 225	\$ 2,340
20%	226 - 250	\$ 2,600
20%	251 - 275	\$ 2,860
20%	276 - 300	\$ 3,120
20%	301 - 325	\$ 3,380
20%	326 - 350	\$ 3,640
20%	351 - 375	\$ 3,900
20%	376 - 400	\$ 4,160
20%	401 - 425	\$ 4,420
20%	426 - 450	\$ 4,680
20%	451 - 475	\$ 4,940
20%	476 - 500	\$ 5,200
20%	501 - 525	\$ 5,460
20%	526 - 550	\$ 5,720
20%	551 - 575	\$ 5,980
20%	576 - 600	\$ 6,240
20%	601 - 625	\$ 6,500
20%	626 - 650	\$ 6,760
20%	651 - 675	\$ 7,020
20%	676 - 700	\$ 7,280
20%	701 - 725	\$ 7,540
25%	726 - 750	\$ 7,313
25%	751 - 775	\$ 7,556
25%	776 - 800	\$ 7,800
25%	801 - 825	\$ 8,044
25%	826 - 850	\$ 8,288
25%	851 - 875	\$ 8,531
25%	876 - 900	\$ 8,775
25%	901 - 925	\$ 9,019
25%	926 - 950	\$ 9,263
25%	951 - 975	\$ 9,506
25%	976 - 1000	\$ 9,750
25%	1001 -1025	\$ 9,994
25%	1026 -1050	\$10,238
25%	1051 -1075	\$10,481

% Discount	Number of Members	Total
25%	1076 -1100	\$10,725
25%	1101 -1125	\$10,969
25%	1126 -1150	\$11,213
25%	1151 - 1175	\$11,456
25%	1176 - 1200	\$11,700
25%	1201 - 1225	\$11,944
25%	1226 - 1250	\$12,188
30%	1251 - 1275	\$11,603
30%	1276 - 1300	\$11,830
30%	1301 - 1325	\$12,058
30%	1326 - 1350	\$12,285
30%	1351 - 1375	\$12,513
30%	1376 - 1400	\$12,740
30%	1401 - 1425	\$12,968
30%	1426 - 1450	\$13,195
30%	1451 - 1475	\$13,423
30%	1476 - 1500	\$13,650
35%	1501 - 1525	\$12,886
35%	1526 - 1550	\$13,098
35%	1551 - 1575	\$13,309
35%	1576 - 1600	\$13,520
35%	1601 - 1625	\$13,731
35%	1626 - 1650	\$13,943
35%	1651 - 1675	\$14,154
35%	1676 - 1700	\$14,365
35%	1701 - 1725	\$14,576
35%	1726 - 1750	\$14,788
35%	1751 - 1775	\$14,999
35%	1776 - 1800	\$15,210
35%	1801 - 1825	\$15,421
35%	1826 - 1850	\$15,633
35%	1851 - 1875	\$15,844
35%	1876 - 1900	\$16,055
35%	1901 - 1925	\$16,266
35%	1926 - 1950	\$16,478
35%	1951 - 1975	\$16,689
35%	1976 - 2000	\$16,900
35%	2001 - 2025	\$17,111

In addition to the Basic Membership plan, you can add supplemental packages in order to achieve additional conference registration savings. See the previous page for more information.

SKILLSUSA ARIZONA PROGRAM AFFILIATION

List teachers and school administrators only.

1. List teachers and school administrators joining through this program.
2. Dues are \$21 per person.
3. Type or print each person below.
4. Check HS or C/PS for college/post-secondary
5. Include address only if different from school address.

	Name	Address (school or home—include city, state and ZIP)	Program	HS (✓)	C/PS (✓)	
1.						
2.						
3.						
4.						
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23.						
24.						
25.						
TOTAL PROFESSIONAL MEMBERS			X	\$19 each	= \$	Add total to next page.

PROGRAM AFFILIATION ORDER FORM

PART 1: Attach a roster with each student's first name, last name, school ID and program name (sorted by Advisor).

PART 2: Select the membership that includes the number of enrolled students in your program.

BASIC MEMBERSHIP	PRICE	QUANTITY	TOTAL
Basic Membership pricing is on page 5.	Using Pricing in Basic Affiliation Pricing.	<input type="text"/> Number of Enrolled Students	\$
PROFESSIONAL MEMBERS	PRICE	QUANTITY	TOTAL
Professional Membership (from previous page)	\$21pp		\$
SILVER SUPPLEMENT (10% discount)	PRICE	QUANTITY	TOTAL
2 Registrations for Chapter Management Training 5 Registrations for Fall Leadership Conference 2 Registrations for Leadership Training Camp	\$596		\$
GOLD SUPPLEMENT (15% discount)	PRICE	QUANTITY	TOTAL
4 Registrations for Chapter Management Training 8 Registrations for Fall Leadership Conference 2 Registrations for Leadership Training Camp 2 Registrations for SkillsUSA Arizona Championships	\$995		\$
TEACHER REGISTRATION TO CONFERENCES (15% discount)	PRICE	QUANTITY	TOTAL
1 Registration for a Teacher Training Seminar 1 Registration for Chapter Management Training 1 Registration for Fall Leadership Conference 1 Registration for Leadership Training Camp 1 Registration for Regional Skills Conference 1 Registration for SkillsUSA Arizona Championships	\$ 465		
HANDBOOKS	PRICE		TOTAL
2008 National Leadership Handbook	\$4		\$
TOTAL ORDER			\$
ADD SHIPPING <i>Shipping applies to all orders. For orders up to \$250.00, add 10%. For orders over \$250.00, add 8%.</i>			\$
GRAND TOTAL			\$

PART 3: FAX (602.364.1524) or MAIL (SkillsUSA Arizona, 1535 W. Jefferson Street, Phoenix, AZ 85007) the Professional Members Form, Total Form (this page) and all rosters to the SkillsUSA Arizona office.

PART 4: Payment Options (check one)

Purchase Order Bill my school—purchase order attached.

Purchase Order No. _____

Check Check or money order enclosed (payable to SkillsUSA Arizona).

Credit Card Type of credit card (check one): Mastercard VISA AMEX

Card number: _____ Exp. Date _____

Name on credit card: _____

Signature of card holder: _____

Daytime phone number for card holder: _____

PROGRAM AFFILIATION INSTRUCTIONS

Submit your Program Affiliation Membership today!

- Locate** the membership option that is appropriate for the number of members from your program, school or district (see page 6).
- Obtain a Purchase Order** (P.O.) from your school or district for the total amount of your membership package.
 - In addition to the membership fees (listed on page 6), you can order the National Leadership Handbook for \$4 each.
 - Remember to include each Advisor and Administrator at \$21 each.
- Purchase Order must be made payable to:**
 - SkillsUSA Arizona
1535 W. Jefferson Street
Phoenix, AZ 85007
Phone: (602) 542-5565
Fax: (602) 364-1524
Email: info@azskillsusa.org
- Create a membership list** with each student's first name, last name, school ID and program name (sorted by Advisor) and save in an Excel, Word or CSV file.

Example of Roster:

Student First Name	Student Last Name	School ID#	Program	Advisor
Johnny	Jones	12345	Automotive Service	Ross Rector

SUBMIT YOUR LIST OF STUDENTS, ORDER FORM AND P.O.

- Submit via Email?** Send to info@azskillsusa.org and include a list of students, the order form (from this packet) and a P.O. for payment.

OR

- Fax** a list of students, the order form (from this packet) and a P.O. for payment to **602.364.1524**

We will respond to emails and faxes with an invoice.

Questions?

Need technical assistance?

Call our office at (602) 542-5565 for assistance.